



NEWS HEADLINES AND UPDATES: FROM OUR MEMBERS & ESC CHAPTERS

April 2, 2015

President's Message:



The really great thing about the Energy Services Coalition is that it is a completely volunteer organization. You have some 275 members from various backgrounds, organizations, education levels that come together to focus on a singular goal - encourage Energy Savings

Performance Contracting for energy efficiency and building upgrades. All of us are active for different reasons - and that's okay because in this case, the end justifies the means!

I once had a boss that said "it takes a village to build one of these PC projects". As you already know, coordinating the technical, financial, legal, political and operational aspects of an ESPC project isn't for the faint of heart! It takes a lot of experts, hours, commitment and passion to do it successfully.

Well, the same can be said of the Energy Services Coalition. In addition to Chapter leadership roles, the organization has several committees that help it keep progressing forward. These committees include:

1. Organizational Growth Committee (Grady Bailey - Chair)
2. Finance Committee (Doug Dahle - Chair)
3. Communications Committee (Amy Butler - Chair)
4. Education/Documents Committee (Open - Chair)
5. Conference Oversight Committee (Len Hoey - Chair (Host Chapter Fills this role))
6. Market Transformation Committee (George West - Chair)

As an organization, we need help staffing these



The 2015 ESC Market Transformation Conference [Virtual Tradeshow](#) is now open for business. Please visit the Tradeshow in support of the 4th Annual ESC Conference. For more information on sponsorship opportunity contact [Jim Ploger](#) or visit the [sponsorship](#) page of the conference website for more information.

SAVE THE DATE
Aug 31 -- Sept 2,
2015

[ESC 4th Annual
Market
Transformation
Conference](#)

Hosted by the North
Carolina ESC
Chapter

committees so they are robust and vibrant. Our strength is our people. They are YOU! Please consider serving on one of these committees. Feel free to reach out to the Committee Chairperson and discuss the opportunity with them. We look forward to welcoming you to a more rewarding leadership experience within the ESC!

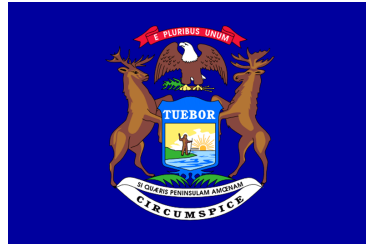
Thank you very much for being a Member of the ESC!

[Tom Walther](#), ESC President

Facility Retrofits for Energy Efficiency (FREE)

News and activities reported by our network of State Chapters and ESC members.

Michigan: The Michigan ESC Chapter is sponsoring a half-day workshop on April 16th to explore the value of Commercial PACE.



The workshop is being held from 10 am to noon, at the Calhoun County Administration Building, 315 W. Green Street, Marshall, Michigan.



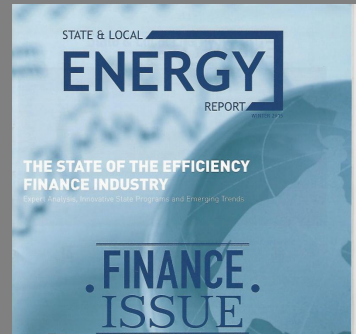
New York: New Paltz residents voted March 24 1,913 to 1,518 in favor of a \$52.9 million renovation plan for

school district buildings that includes numerous ECMs through a performance contract. The measure was previously defeated in October by 150 votes. The 405-vote margin was attributed to a better understanding among voters of the needs and the process.

Missouri: The Jasper County Commission is evaluating proposals and qualifications from potential ESPC contractors for projects to reduce energy costs at the Jasper County Courthouse and County Jail. The Commission has



The 4th Annual ESC Market Transformation Conference is scheduled for August 31-September 2 in Charlotte, North Carolina. The 2015 Conference will showcase innovations, case studies, best practices and more in ESPC and public building energy retrofits. The conference has gained the reputation as being a unique national gathering of energy industry experts and public sector thought leaders. Stay tuned for more information.



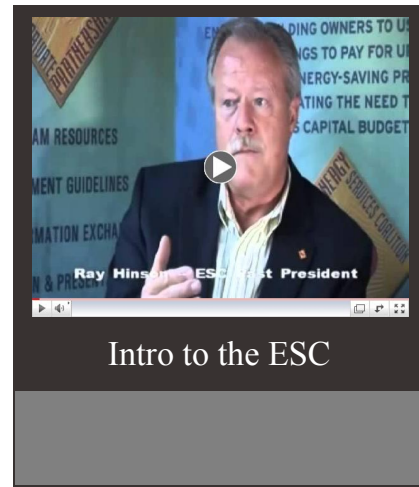
Our friends at [State and Local Energy Report](#) (SLER) magazine released their winter issue last week. The issue's theme is "The State of the Efficiency Finance Industry", and illustrates a wide variety of financing options that are being used to unlock energy savings potential throughout the country.

identified the need for the installation of a geothermal system to heat and cool the courthouse, as a replacement for an aging hvac system that is supplemented by space heaters in the winter and window air conditioners in the summer.



Illinois: Arbor Park School District #145 in Oak Forest has issued an RFP for an ESPC. Due date is May 4, 2015. For more information

contact Brian O'Keeffe, Assistant Superintendent of Finance at 708-687-8040.



[**JOIN TODAY**](#)

**New Hampshire:
The ESPC at Stevens High School is nearing completion. The 17 year performance contract will save the district \$234,000**



for heat, water, sewer and electric in the first year. Construction savings of more than \$201,000, mostly in heating costs, have accrued during the installation phase. Total payments under the contract will total over \$5.5 million over 17 years with a projected savings of \$6.3 million in addition to the construction period savings. A May 19th celebration is scheduled to observe the project completion with NH Governor Maggie Hassan expected to attend.



New York: The Chittenango School District unveiled its preliminary budget for the 2015-16 school year that

reflects a substantial decrease from the 2014-15 budget and the lowest tax levy increase in several years. Among the budget items that represent costs savings for the district is its ESPC that is reducing energy costs in the school by \$151,000 per year.

Ohio: Energy Focus, a LED lighting technology company, has appointed David Weiss to its Advisory Board. In



addition to being a Partner at Bywater Partners, an energy efficiency consultancy, Weiss is also Chairman of the National Association of Energy Service Companies (NAESCO) the national trade organization representing the performance contracting industry.



Federal Government: President Obama issued an executive order, "Planning for Federal Sustainability in the

Next Decade," March 19. The order is designed to reduce the federal government's greenhouse gas emissions by 40 percent from 2008 levels by 2025, which is estimated to save \$18 billion in avoided energy costs. The order will also increase the amount of electricity the federal government obtains from renewable sources to 30 percent over that period.

Congress: Senators Rob Portman (R-OH) and Cory Gardner (R-CO) introduced legislation (S. 765) March 17 to determine the budgetary impacts of energy savings performance contracts and utility energy service contracts.



Alabama: An ESPC is paying off big for Daleville City Schools. The performance contract has saved \$50,000 more than its budgeted amount, allowing the district to use that money in the classroom

instead of on the utility bills. Daleville schools replaced outdated lighting and implemented control technologies to manage electricity usage and reduce waste. The energy improvement also have the environmental benefit of reducing the schools' carbon footprint by 1,368 tons annually – equivalent to removing 311 cars from the roads or planting 423 acres of trees.

Maryland: The Federal Defense Logistics Agency has issued an RFP for an ESPC that includes ground

mounted solar photovoltaic array at the Federal Law Enforcement

Training Center in Cheltenham, MD.

The minimum annual requirement will be for 3,200,000 kWh and the performance period will be up to 25 years. Deadline is June 2, 2015. For more information contact shaquanda.williams@dla.mil.



Hawaii: The U.S. Navy as awarded an \$8.6 million ESPC for work at Joint Base Pearl-Harbor-Hickman near Honolulu. The contract is

guaranteed to save the Navy \$14.8 million over the next 15 years.

Missouri: Center School District #58 in Kansas City is in the evaluation stage of bids for developing and implementing an ESPC for the district's schools.



New York: Wantagh schools is seeking voter approval for a \$2 million ESPC for upgrades at its five buildings. Most of

the facilities are nearing or past 60 years old.

California: Rowland Unified School District is in the process of evaluating bids to perform an Investment Grade Audit for an ESPC in district schools in Rowland Heights, California.

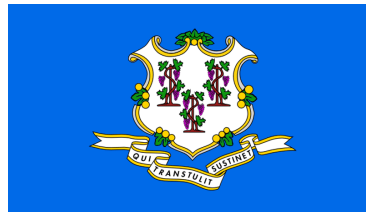




New York: Syracuse Housing Authority recently commenced construction of an ESPC to finance new lighting, attic and

wall insulation, water conservation measures, temperature controls and other improvements. The work is a phase two of a project that provided mechanical improvements and fuel cost savings in two high-rises, covering 313 units, in 2000. The new initiative addresses 2,000 additional units with savings expected to total over \$7.5 million over the 16 year contract term.

Connecticut: The City of Waterbury has issued an RFP for an ESPC for city facilities. Deadline for submissions is April 30, 2015. For more information contact Kevin McCaffery at 203-574-6748.



South Carolina: Sumter County has issued an RFQ for ESPC in ten existing municipal buildings with the county that have been identified as potential

candidates for energy upgrades. The deadline for the RFQ is April 6, 2015. For more information contact Robert Galloway, Jr. at 803-436-2329.

Kentucky: The Dept of Facilities and Support Services, a Division of Energy and Contract Administration, is in the process of evaluating proposal to design and implement an ESPC at the Ashland and Bluegrass CTC Campuses.



Federal Government: The Army has the most robust energy savings performance contract in the federal



government - over \$2.2 billion in private-sector capital has been invested in improving the efficiency on

installations since the program started in the late 1990s. Examples of utility costs include: Fort Bliss, Texas, has a water bill of about \$200,000 per month; Fort Bragg, North Carolina, spends nearly \$3 million monthly on electricity and the power bill at Schofield Barracks, Hawaii, runs a staggering \$5.2 million monthly. In all, the Army consumes about \$1.3 billion a year for utilities. In the last five months, the Army Office of Energy Initiatives launched a 28-megawatt biomass system on Fort Drum, New York, and the largest solar array in the Department of Defense at 18 megawatts on Fort Huachuca, Arizona. There are another 12 projects in the pipeline with the potential for more than 400 megawatts at one site, while Fort Benning, Georgia, will soon break ground on a 30-megawatt solar array.

Exciting things are happening with the Energy Services Coalition all around the nation.



We are the nation's only public-private-partnership organization leading the charge to deliver the benefits of Energy Savings Performance Contracting.



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